KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2019-00083 COMMISSION STAFF'S FIRST REQUEST FOR INFORMATION

Witness: Elaine K. Chambers

- 1. Refer to Kentucky-American's Application (Application), paragraph 10, which states, "The proceeds from this financing will be used to refinance short-term debt necessary to (i) fund construction expenditures, and (ii) meet other internal cash requirements."
 - a. List and describe each construction expenditure for which Kentucky-American intends to use proceeds from the financing. This description should include the project name and the project cost.
 - b. Identify and describe the "other internal cash requirements" for which the proceeds will be used.

Response:

- a. Kentucky-American Water ("KAWC") utilizes short-term debt, in part, to temporarily fund construction expenditures. As the short-term debt balance grows through the normal course of business operations, it is ultimately refinanced with proceeds from issuances of either long-term debt or common equity, or a combination of each, with the objective of maintaining the Company's target capitalization ratios. There are not specific construction expenditures tied to specific proceeds from KAWC financings. The appropriate level of short-term debt may fluctuate based on a number of factors, including interest rates, anticipated expenditures, and overall market conditions. The inability to tie specific funding sources to specific assets notwithstanding, KAWC has provided a list of the 2019-2023 construction expenditures by year and by project, with a total project cost that will be financed as described. Please refer to the attachment.
- b. The only other cash requirement funded with proceeds from long-term debt financings is the issuance costs associated with the transaction.

	APITAL EXPE	NDITURE PLAN						
PROGRAM	I							
Business Unit	Kentucky							
Revision Date	October 15, 2							
Description	KY BP 2019-2	2023 OVERALL SCEP						
Business Unit	Project ID	Project Title		Total 2019	Total 2020	Total 2021	Total 2022	Total 2023
Business Onic	1 TOJCCT ID	RECURRING PROJECTS	<u>I</u>	101012015	101012020	TOTAL ZOZI	TOTAL EDEE	Total Edes
Kentucky	DV	Projects Funded by Others		2,500,000.00	2,500,000.00	2,500,000.00	2,500,000.00	2,500,000.00
Kentucky	Α	Mains - New		566,500.00	545,000.00	572,500.00		600,000.00
Kentucky	В	Mains - Replaced / Restored		4,500,000.00	6,000,000.00	6,000,000.00	7,699,950.00	7,699,950.00
Kentucky	С	Mains - Unscheduled		820,000.00	900,000.00	900,000.00	900,000.00	900,000.00
Kentucky	D	Mains - Relocated		987,550.00	400,050.00	387,500.00		400,000.00
Kentucky	E	Hydrants, Valves, and Manholes - New		217,000.00	228,550.00	244,525.00		260,300.00
Kentucky	F	Hydrants, Valves, and Manholes - Replaced Services and Laterals - New		480,960.00	498,960.00	501,960.00		507,960.00
Kentucky	G H	Services and Laterals - New Services and Laterals - Replaced		1,079,105.00	1,079,105.00 532,500.00	1,079,105.00		1,079,105.00 532,500.00
Kentucky Kentucky	ī	Meters - New		532,500.00 800,000.00	800,000.00	532,500.00 850,000.00		850,000.00
Kentucky	J	Meters - Replaced		1,516,039.00	1,142,700.00	1,220,475.00		1,106,500.00
Kentucky	K	ITS Equipment and Systems		246,769.00	255,552.00	400,640.00		255,371.00
Kentucky	L	SCADA Equipment and Systems		233,000.00	183,000.00	320,000.00		450,000.00
Kentucky	M	Security Equipment and Systems		458,000.00	55,000.00	167,000.00		125,000.00
Kentucky	N	Offices and Operations Centers		150,000.00	150,000.00	150,000.00		150,000.00
Kentucky	0	Vehicles	_	680,000.00	650,000.00	660,000.00		660,000.00
Kentucky	Р	Tools and Equipment		830,100.00	403,000.00	308,000.00		48,500.00
Kentucky	Q	Process Plant Facilities and Equipment		1,925,000.00	2,100,000.00	1,750,000.00		1,750,000.00
Kentucky	S	Engineering Studies		75,000.00	75,000.00	75,000.00		75,000.00
		Total Recurring Projects		16,097,523.00	15,998,417.00	16,119,205.00		17,450,186.00
		Total Recurring Projects with Projects Funded by Others		18,597,523.00	18,498,417.00	18,619,205.00	19,916,444.00	19,950,186.00
Kentucky	К3	ITS Equipment and Systems - Centrally Sponsored	Various	3,390,750.00	2,959,200.00	2,784,525.00	2,784,525.00	2,784,525.00
Rentucky	K3	Total Centrally Sponsored Projects	Various	3,390,750.00	2,959,200.00	2,784,525.00		2,784,525.00
		INVESTMENT PROJECTS	I	0,000,000	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,	_,,.	_,,
			In Service Date					
Kentucky	112-020037	KRS1 Chemical Storage & Feed Improvements	11/30/2020	1,227,706.00	5,984,956.00	-	-	-
Kentucky	112-020055	New Circle Rd Phase 2	8/30/2019	833,325.00	-	-	-	
Kentucky	112-020059	KRS2 Transfer Switch	10/30/2021	334,257.00	600,000.00		-	•
Kentucky	112-020067	RRS Chemical Facility Upgrade/ Chlorine	7/31/2019	9,761,231.00	-	-	-	-
Kentucky	112-020071	KRS1 Valve House Rehabilitation (Phase 5) - Reeves Drives	11/30/2021	1,500,000.00	-	-	-	-
Kentucky	112-020074	Athens Boonesboro Main Ext - Phase II	6/1/2019	187,156.00	-	-	-	-
Kentucky Kentucky	I12-020076 I12-020079	KRS1 - Replace Incline Car Jacobson Pump Station Improvements	6/30/2019 6/30/2019	1,021,255.00 1,805,169.00	-	-	-	-
Kentucky	112-020079	KRS1 Pump 10 and 11 Replacements	9/30/2021	1,803,103.00	-	2,250,270.00	-	-
Kentucky	112-020081	KRS1 Pump 14 Replacement	6/30/2022	-	-	-	1,500,000.00	-
Kentucky	112-020082	KRS1 UV Facility	12/31/2023	-	-	-	4,500,000.00	7,000,001.00
Kentucky	112-020083	RRS UV Facility	12/30/2024	-	-	-	-	500,000.00
Kentucky	I12-020085	PAC Feed System and Pretreatment Basin	5/31/2020	-	-	-	-	
Kentucky	112-020089	Millersburg WQ & Chemical Feed Improvements	6/20/2021	-	-	850,002.00	-	-
Kentucky	112-020093	RRS Field Ops Paving Improvements	7/30/2023	-	-	-	750,000.00	750,001.00
Kentucky	112-020094	Cox Street Booster	10/30/2020	1,000,000.00	-	-	-	-
Kentucky	112-300010	KRS2 UV Instatllation	11/30/2023	-	-	-	2 500 000 00	1,000,000.00
Kentucky Kentucky	I12-020098 I12-020095	KRS1 Control room/Clearwell/Pumps Mercer Road Booster Station	12/31/2023 5/30/2021	333,188.00	666,812.00	-	3,500,000.00	4,000,001.00
Kentucky	112-020095	Mt Horeb Booster Station	5/30/2021	- 333,186.00	000,812.00	-	-	750,000.00
Kentucky	112-020090	Hall Booster Station	5/30/2022	-	-	-	750,000.00	
	112-020099	KRS1 Pump 13 Replacement	6/30/2019	200,000.00			. 20,000.00	
Kentucky	112-030001	ERWA Main Interconnection (Post Acquistion)	6/30/2023	355,490.00	250,000.00	500,000.00	750,001.00	1,000,000.00
Kentucky	112-300008	Owenton Distribution Garage	11/30/2020	573,170.00	236,344.00	-	-	-
		Total Investment Projects		\$ 19,131,947.00		\$ 3,600,272.00		\$ 15,000,003.00
		Total Investments and Centrally Sponsored Projects		\$ 22,522,697.00	\$ 10,697,312.00	\$ 6,384,797.00	\$ 14,534,526.00	\$ 17,784,528.00
		Services Contributions		\$ (2,000,000.00)	\$ (2,000,000.00)	\$ (2,000,000.00)	\$ (2,000,000.00)	\$ (2,000,000.00)
ĺ		Other Contributions		\$ (350,000.00)		\$ -	\$ -	\$ -
ĺ		Developer Contributions			\$ (1,425,000.00)	\$ (1,500,000.00)		\$ (1,500,000.00)
		Advances Total Refunds			\$ (2,000,000.00)			\$ (2,000,000.00)
		Total Refunds		\$ 1,100,000.00	\$ 1,100,000.00	\$ 1,100,000.00		\$ 1,100,000.00
		Total Contributions	<u> </u>	(4,6/5,000.00) ج _[\$ (4,325,000.00)	\$ (4,400,000.00)	> (4,400,000.00)	\$ (4,400,000.00)
		Gross minus Centrally Sponsored ITS	Г	\$ 37,729,470.00	\$ 26,236,529.00	\$ 22.219.477.00	\$ 31,666,445.00	\$ 34,950,189.00
		Gross minus Centrally Sportsored 115		\$ (4,675,000.00)	\$ (4,325,000.00)		\$ (4,400,000.00)	
		Net minus Centrally Sponsored ITS					\$ 27,266,445.00	
		Not minus dentially oponsoled Its	<u>I</u>	y 33,034,470.00	y 21,311,323.00	y 17,013,477.00	y 27,200,443.00	÷ 30,330,103.00
		Gross plus Centrally Sponsored ITS		\$ 41,120,220.00	\$ 29,195,729.00	\$ 25,004,002.00	\$ 34,450,970.00	\$ 37,734,714.00
		F 22 22 22 2 2 2 2 2 2 2 2 2 2 2 2 2 2		\$ (4,675,000.00)	\$ (4,325,000.00)	\$ (4,400,000.00)		\$ (4,400,000.00)
		Net plus Centrally Sponsored ITS		\$ 36,445,220.00	\$ 24,870,729.00	\$ 20,604,002.00		\$ 33,334,714.00

KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2019-00083 COMMISSION STAFF'S FIRST REQUEST FOR INFORMATION

Witness: Elaine K. Chambers

2. Refer to the Application, paragraph 11, which states that Kentucky-American expects to receive an infusion of \$10,000,000 from American Water Works Company, Inc. (American Water), between 2019 and 2021 in the form of paid-in-capital equity. Explain in detail how Kentucky-American will use the American Water capital infusion.

Response:

The purpose of this equity infusion is to pay down short-term debt that Kentucky-American Water ("KAWC") will employ to temporarily fund additions to utility property, or capital expenditures. As noted in the response to Item No. 1, KAWC temporarily funds construction expenditures with short-term debt. Consequently, the balance of short-term debt will grow over time. Thus, to manage its level of short-term debt and to help match the tenor of its funding sources with the life span of its assets, the Company will issue common equity (as paid in capital) and long-term debt to replace short-term debt, doing so with the objective of maintaining its target capitalization ratios.

KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2019-00083 COMMISSION STAFF'S FIRST REQUEST FOR INFORMATION

Witness: Elaine K. Chambers

3. Provide all studies, analyses, reports, and reviews that compare Kentucky- American's cost for the proposed financing as a participant in the borrowing program with American Water Capital Corp. to Kentucky-American borrowing directly from third parties. If no studies have been conducted, explain why Kentucky-American's continued participation is more cost-effective than obtaining the proposed financing from a third party.

Response:

No additional studies, analyses, reports or reviews have been formally conducted for the proposed financing comparing the cost to Kentucky-American Water ("KAWC") as a participant in the American Water Capital Corp. ("AWCC") borrowing program with KAWC's cost to borrow directly from third parties.

KAWC typically obtains long-term debt through intercompany loans from AWCC, American Water's financing entity for its regulated subsidiaries. KAWC does not have its own stand-alone credit ratings and initiating these would result in significant costs; AWCC can borrow in the capital markets at a more efficient and lower cost due to the economies of scale of AWCC. Generally commercial paper is the lowest cost short-term financing available to corporations. KAWC is not a large enough entity to establish its own commercial paper program to efficiently fund itself in the short-term and would likely incur higher interest costs if KAWC could not receive funding from AWCC. AWCC will typically issue short-term commercial paper and senior unsecured debt and lend proceeds down, via intercompany loan, to KAWC at the exact terms and conditions that AWCC has with external investors. KAWC benefits from lower interest rates from this holding company structure. Fixed debt issuance costs are lower if KAWC borrows from AWCC as these costs are spread across all participating regulated subsidiaries of American Water. AWCC has a stronger corporate credit rating (currently Baa1 (stable outlook) and A (stable outlook) from Moody's and Standard & Poor's, respectively) than KAWC could likely obtain on its own.

As stated, AWCC is able to spread the fixed portion of the total issuance costs on a prorata basis across all participating subsidiaries, in contrast to any one subsidiary incurring all of the costs on its own. Nevertheless, the Financial Services Agreement between KAW and AWCC (please see Exhibit 1 to KAWC's March 8, 2019 Application in this matter) allows KAWC the discretion to issue debt directly to a third-party lender. KAWC would issue third-party debt if it were able to secure the financing at a lower all-in cost than it would incur by issuing debt through AWCC.

If KAWC were to attempt to issue public bonds on its own, it would first have to obtain two independent credit ratings at a cost of approximately \$500,000 each. In addition, KAWC would have to continue to prepare audited financial statements at a cost of approximately \$100,000/year as a condition of issuing public bonds. KAWC would also incur additional professional and legal fees associated with any issuance. Consequently, just to seek the opportunity to issue debt directly to a third-party lender KAWC might incur over \$1 million of additional expenses.

Finally, in the past, KAWC has verified with each debt issuance that AWCC has received reasonable rates that are equal to or slightly better than what is available for taxable utility bonds with the same credit rating. Please refer to the attached which includes two reports that were filed in Case No. 2015-00400.



LINDSEY W. INGRAM III

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300 WEST VINE STREET SUITE 2100 LEXINGTON, KY 40507-1801 MAIN: (859) 231-3000 FAX: (859) 253-1093

COMMISSION

November 22, 2016

HAND DELIVERED

Talina R. Matthews
Executive Director
Kentucky Public Service Commission
211 Sower Blvd
Frankfort, KY 40601

Re: Kentucky American Water, Case No. 2015-00400

Dear Ms. Matthews:

Enclosed please find an original and six copies of Kentucky American Water's Ordering Paragraph 4 Report in the above-referenced matter.

Very truly yours,

Stoll Keenon Ogden PLLC

Lindsey W. Ingram III

Enclosure

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:	East East
	RECEIVED AND AND AND AND AND AND AND AND AND AN
APPLICATION OF KENTUCKY-AMERICAN)	CASE NO. 2015-00400
WATER COMPANY FOR ISSUANCE OF)	NOV 2 2 2016
INDEBTEDNESS AND CONTINUED)	DUDUS
PARTICIPATION WITH AMERICAN WATER)	PUBLIC SERVICE COMMISSION
CAPITAL CORP.	COMMISSION

ORDERING PARAGRAPH 4 REPORT

In accordance with Ordering Paragraph 4 of the Commission's January 19, 2016 Order in this matter, this is to report to the Commission that Kentucky American Water ("KAW") issued debt in the amount of \$5,000,000 on November 14, 2016 in accordance with the Commission's Order. The debt was issued pursuant to KAW's participation in the American Water Capital Corporation ("AWCC") borrowing program. The interest rate for the issuance is 4.00% and it matures on December 1, 2046.

The attached documentation shows that the rate of 4.00% was the most reasonable at the time of issuance. It demonstrates the advantages and reasonableness of KAW's participation in the AWCC borrowing program which ensures that KAW receives the lowest available rate for its borrowings. It also shows U.S. Treasury rates for various borrowing terms including a 30-year term. Finally, it also includes information regarding recent utility issuances. In sum, the attached shows the rate of 4.00% to be the most reasonable under the circumstances that existed at the time of issuance.

Date: November 22, 2016

Respectfully submitted,

STOLL KEENON OGDEN PLLC 300 West Vine Street, Suite 2100 Lexington, Kentucky 40507-1 801

Telephone: (859) 231-3000

By:

Lindsey W. Ingram III L.Ingram@skofirm.com

Attorneys for Kentucky-American Water Company



Charles Witherspoon Assistant Treasurer 131 Woodcrest Rd Cherry Hill, NJ 08003 (856) 310.5546 www.amwater.com

To: Kentucky American Water (KAW)

Date: November 17, 2016

RE: KAW Debt Financing Interest Rate

KAW is currently not rated by the credit rating agencies but if it were, it is likely that KAW would be rated lower than American Water Capital Corp (AWCC)'s A3 (Stable) and A (Stable) from Moody's and Standard and Poor's, respectively.

As shown in the credit metrics below, American Water Works Company (AWK) has stronger coverage ratios than that of KAW with ratios such as EBITDA/Interest at 4.92x compared to KAW's 4.25x. In addition, AWCC enjoys the benefit of size (economy of scale), diversification, and greater access to a broader base of investors through larger capital markets' offerings.

	As of 12/31/2015 (1)			
•	American Water Works Company, Inc.	Kentucky-American Water Company		
EBITDA / Interest Expense	4.92x	4.25x		
Total Debt/EBITDA	4.33x	4.39x		
Total Debt / Total Capitalization	56.5%	56.7%		
Cash Flow from Operations/Interest Expense	3.83x	3.01x		
Cash Flow from Operations/Debt	18.0%	16.1%		

Notes: (1) Source from Audited Annual Reports.

It should also be noted that as a result of aggregating the financing needs of all the operating subsidiaries, AWCC is able to issue larger amounts and obtain lower underwriting fee as a percentage of total debt issuance. Furthermore, the fixed portion of the issuance costs may be spread over a number of operating subsidiaries which otherwise would have been borne in its entirety by one entity.

Therefore, AWCC is able to issue debt more cost efficiently at a lower all-in-rate than otherwise feasible for operating subsidiaries on a stand-alone basis, including KAW. AWCC then loans the proceeds to the operating subsidiaries as needed at the same or better terms (including maturity and interest rates) than those obtained by AWCC.

Respectfully,

Charles Witherspoon Assistant Treasurer



Term Sheet

Lender: American Water Capital Corp.

Lender's Credit Rating (Moody's / S&P)

A3 (stable outlook) / A (stable outlook)

Borrower: Kentucky American Water

Borrower's Credit Rating Not Rated
Amount: \$5,000,000

Tenor: 30 Years due December 1, 2046

Tax Type: Taxable

Issue Date:

Settlement Date:

November 14, 2016

November 17, 2016

Maturity Date:

December 1, 2046

Benchmark Treasury: UST 2.25% due August 15, 2046

Benchmark Treasury Yield: 2.998%
Spread to Benchmark Treasury: +105bps
Yield to Maturity: 4.048%

 Coupon:
 4.00%

 Price
 99.168%

Redemption Provisions: Adjusted Treasury Rate +20bps for the 2046 Notes

CUSIP / ISIN: 03040WAP0 / US03040WAP05

Book Runners: BofA Merrill Lynch, Mizuho Securities, RBC Capital Markets, TD Securities, Regions Securities LLC

Co-Managers:

BB&T Capital Markets, Academy Securities, Blaylock Beal Van, LLC, Loop Capital Markets, Multi-

Bank Securities

Trustee for Lender Wells Fargo Bank

Use of Proceeds To reduce short-term debt and fund capital expenditures



Comparable Transactions: Recent Utility New Issuances

		Ratings	Maturity	Amount		
Issue Date	Issuer	(Moody's / S&P)		Thousands)	Coupon	Spread to Treasury
11/14/2016	Kentucky American Water	Not Rated	12/1/2046	\$ 5,000	4.00%	105
Year Issuance Co	<u>mparables</u>					
11/10/2016	Virginia Electric & Power Co	A2 / A	11/15/2046	\$ 500,000	4.00%	110
11/2/2015	Pacific Gas & Electirc Co	A3 / BBB+	3/15/2046	\$ 450,000	4.25%	120
erage 30-Year Is	suances			\$ 475,000	4.13%	115



U.S. Treasury Rates





SEP 1 8 2017

PUBLIC SERVICE COMMISSION LINDSEY W. INGRAM III

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300 WEST VINE STREET SUITE 2100 LEXINGTON, KY 40507-1801 MAIN: (859) 231-3000 FAX: (859) 253-1093

September 18, 2017

HAND DELIVERED

STOLL

OGDEN

Mr. John S. Lyons Acting Executive Director Kentucky Public Service Commission 211 Sower Blvd Frankfort, KY 40601

Re:

Case No. 2015-00400

Dear Mr. Lyons:

Enclosed please find an original and six copies of Kentucky American Water's Ordering Paragraph 4 Report in the above-referenced matter.

Very truly yours,

Stoll Keenon Ogden PLLC

Lindsey W. Ingram III

Enclosure 010311.003026/4703050.1

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COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

DV THE MATTER OF	`		TECEIVED
IN THE MATTER OF:)		SEP 1 8 2017
APPLICATION OF KENTUCKY-AMERICAN WATER COMPANY FOR ISSUANCE OF INDEBTEDNESS AND CONTINUED)	CASE NO. 2015-00400	PUBLIC SERVICE COMMISSION
PARTICIPATION WITH AMERICAN WATER CAPITAL CORP.)		

ORDERING PARAGRAPH 4 REPORT

In accordance with Ordering Paragraph 4 of the Commission's January 19, 2016 Order in this matter, this is to report to the Commission that Kentucky American Water ("KAW") issued debt in the amount of \$5,000,000 on September 13, 2017 in accordance with the Commission's Order. The debt was issued pursuant to KAW's participation in the American Water Capital Corporation ("AWCC") borrowing program. The interest rate for the issuance is 3.75% and it matures on September 1, 2047.

The attached documentation shows that the rate of 3.75% was the most reasonable at the time of issuance. It demonstrates the advantages and reasonableness of KAW's participation in the AWCC borrowing program which ensures that KAW receives the lowest available rate for its borrowings. It shows U.S. Treasury rate for a 30-year term and includes information regarding recent utility issuances. In sum, the attached shows the rate of 3.75% to be the most reasonable under the circumstances that existed at the time of issuance.

Date: September 18, 2017

Respectfully submitted,

STOLL KEENON OGDEN PLLC 300 West Vine Street, Suite 2100 Lexington, Kentucky 40507-1 801 Telephone: (859) 231-3000

By:

Lindsey W. Ingram III L.Ingram@skofirm.com

Attorneys for Kentucky-American Water Company



Charles Witherspoon Assistant Treasurer 131 Woodcrest Rd Cherry Hill, NJ 08003 (856) 310,5546

www.amwater.com

To: Kentucky American Water (KAW)

Date: September 13, 2017

RE: KAW Debt Financing Interest Rate

KAW is currently not rated by the credit rating agencies but if it were, it is likely that KAW would be rated lower than American Water Capital Corp (AWCC)'s A3 (Stable) and A (Stable) from Moody's and Standard and Poor's, respectively.

As shown in the credit metrics below, American Water Works Company (AWK) has stronger coverage ratios than that of KAW with ratios such as EBITDA/Interest at 5.02x compared to KAW's 4.58x. In addition, AWCC enjoys the benefit of size (economy of scale), diversification, and greater access to a broader base of investors through larger capital markets' offerings. Additionally, AWCC has a support agreement with AWK, which serves as a functional equivalent of a guarantee, pursuant to which AWK has agreed to pay any principal or interest that AWCC fails to pay on a timely basis.

	As of 12/31/2016				
	American Water Works Company, Inc.	Kentucky-American Water Company			
EBITDA / Interest Expense	5.02x	4.58x			
Total Debt/EBITDA	4.41x	4.07×			
Total Debt / Total Capitalization	57.9%	54.5%			
Cash Flow from Operations/Interest Expense	3.93x	3.08x			
Cash Flow from Operations/Debt	17.8%	16.5%			

It should also be noted that as a result of aggregating the financing needs of all the operating subsidiaries, AWCC is able to issue larger amounts and obtain lower underwriting fee as a percentage of total debt issuance. Furthermore, the fixed portion of the issuance costs may be spread over a number of operating subsidiaries which otherwise would have been borne in its entirety by one entity.

Therefore, AWCC is able to issue debt more cost efficiently at a lower all-in-rate than otherwise feasible for operating subsidiaries on a stand-alone basis, including KAW. AWCC then loans the proceeds to the operating subsidiaries as needed at the same or better terms (including maturity and interest rates) than those obtained by AWCC.

Respectfully,

Charles Witherspoon Assistant Treasurer



Term Sheet

Lender: American Water Capital Corp. Lender's Credit Rating (Moody's / S&P) A3 (stable outlook) / A (stable outlook) Borrower: Kentucky American Water Borrower's Credit Rating Not Rated Amount: \$5,000,000 Tenor: 30 Years due September 1, 2047 Tax Type: Taxable Trade Date: September 13, 2017 Settlement Date: September 13, 2017 Maturity Date: September 1, 2047 Benchmark Treasury: UST 3.00% due February 15, 2047 Benchmark Treasury Yield: 2.837% Spread to Benchmark Treasury: +93bps Yield to Maturity: 3.767% 3.750% Coupon: Price 99.693% Redemption Provisions: Adjusted Treasury Rate +15bps for the 2047 CUSIP / ISIN: 03040WAR6 / US03040WAR60 J.P. Morgan Securities LLC; U.S. Bancorp Investments, Inc.; Wells Fargo Securities, LLC; MUFG Book Runners: Securities Americas Inc. Mizuho Securities USA LLC; PNC Capital Markets LLC; Regions Securities LLC; Merrill Lynch, Pierce, Fenner & Smith Inc; RBC Capital Markets LLC; TD Securities (USA) LLC; BB&T Capital Co-Managers: Markets; Santander Investment Securities; Castle Oak Securities, L.P.; C.L. King & Associates, Inc.; Drexel Hamilton, LLC; Loop Capital Markets LLC; MFR Securities, Inc.; Samuel A. Ramirez & Company, Inc.; Siebert Cisneros Shank & Co., LLC; The Williams Capital Group, L.P. Trustee for Lender Wells Fargo Bank To make repayments of commercial paper, capital expenditures, and for general corporate Use of Proceeds purposes.

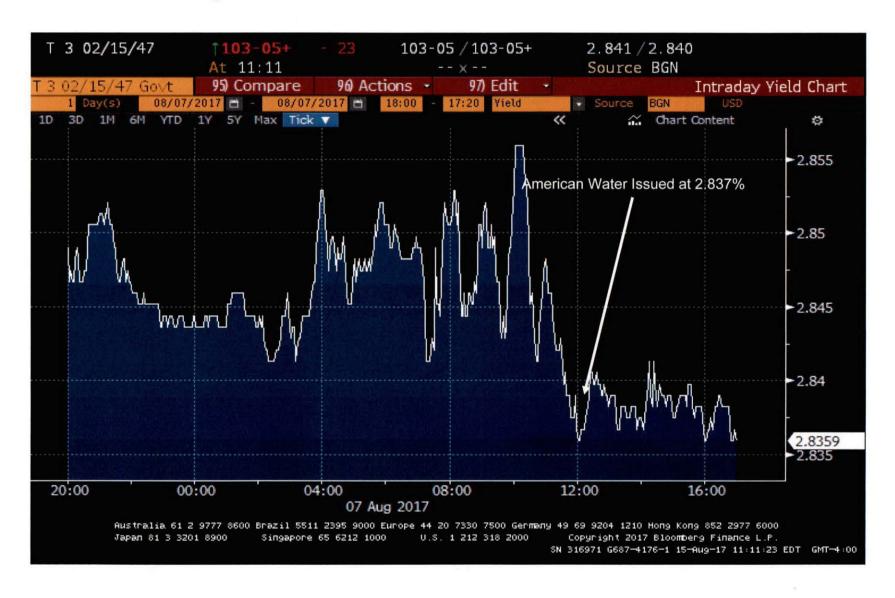


Comparable Transactions: Recent Utility New Issuances

		Ratings	Maturity	Size		
Issue Date	Issuer	(Moody's / S&P)	Date	(\$MM)	Coupon	Spread to Treasury
9/13/2017	Kentucky American Water	Not Rated	9/1/2047	\$ 5	3.750%	93
ear Issuance C	<u>omparables</u>					
3/31/2017	Oklahoma Gas & Electric Co.	A1 / A-	4/1/2047	\$ 300	4.150%	100
6/8/2017	Consolidated Edison Co. of New York Inc.	A2/A-	6/15/2047	\$ 500	3.875%	80
rage Compara	able 30-Year Issuances			\$ 400	4.01%	90



U.S. Treasury Benchmark Yield





AWCC Bond Description – 30 Year; 3.75% Coupon

